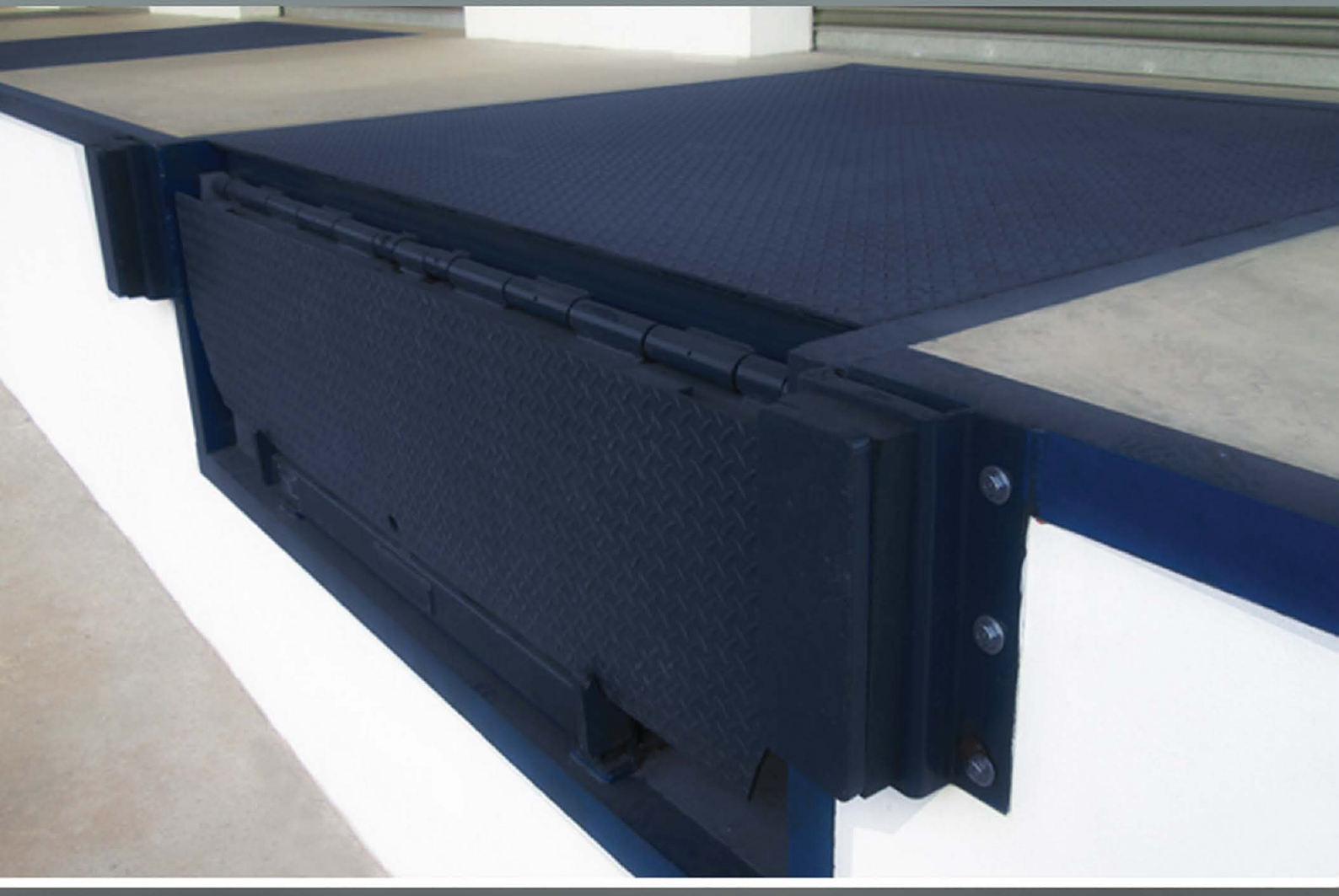
mks

TECHNOLOGY THAT ENHANCES marksell®

Built to Suit Dock Levellers



Reduce the initial costs of Built to Suit projects by purchasing Marksell Dock Levellers.

EXCLUSIVE SYSTEM BUILT TO SUIT (DOCK LEVELLERS)

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> MKS Marksell

MADE IN BRAZIL, FOR THE WORLD

MKS Marksell is a 100% Brazilian company, a pioneer and leader in the specialised area of transportation of cargo and people since 1983.

The company is based in self-owned premises in Itapevi, in the Greater São Paulo region. MKS Marksell relies on a flexible production structure installed in an area of 12000 square meters.

MKS Marksell develops, projects and manufactures, using its own technology, equipment for the transportation of cargo and people, either placed on vehicles or stationary, with a great emphasis on hydroelectric activation.

Apart from developing equipment using state-of-the-art technology, MKS Marksell's main objective is to find solutions for your loading and unloading needs.

We listen to your requirements, and based on our wide experience, identify the practical solutions to allow you to solve your operational problems with a high degree of satisfaction.

We are the only Brazilian company that offers a wide range of equipment which will provide the best solution for your needs. We believe that to show our differentials we must do our best and offer these differentials to our customers, allowing them to make their best choice.

So that all this may become reality, we depend on a team of projects and engineering with wide experience and competence, and on the latest state-of-the-art equipment.

We test exclusively all our equipment so that our customers may have, after taking everything into account, the best cost/benefit ratio and that they can be sure of safe and smooth operations.

Performance of MKS Marksell around the World

MKS Marksell is based in São Paulo – Brazil, but the company is present in many countries around the world, especially in Latin America, Europe and Africa.

> We introduce you to the Built to Suit Dock Levellers

MKS Marksell, a 100% Brazilian Company, leader of the manufacture of equipment for moving, loading and unloading cargo, now innovates with its new system of supplying dock levellers. With this supply system, you, the investors, the builders and the users of dock levellers, will be able to reduce in up to 50% your initial investment in dock levellers.

In order to deliver to their customers what is most modern and safe in that which relates to the building of distribution centres, logistic groupings, industries, leasing and other projects related to the **BUILT TO SUIT DOCK LEVELLERS** model, large investors require substantial capital and, depending on the type of established business, the definitions of usage and the line of business of the enterprise will only occur after the projects have been completed, as a result delaying even further the return on investment.

Possibility of adopting in any project, our structural box of the leveller, independent of the activation system.

The exclusive and patented **BUILT TO SUIT DOCK LEVELLERS** supply system will allow the investors/builders to purchase only the "Structural Metallic Box of the Leveller" of the structure of the equipment thus reducing the initial cost of the investment in the following ways:

1 - Delaying the option of automation or mechanization of the levellers to the end of the project.

2 - Only after the lease of the module/warehouse.

3 - Transfer to the final users of the equipment the best solution for their business. (The mechanical option is only valid for equipment that has a length of 2,5m, and a capacity of 6000kg).

TECHNOLOGY THAT ENHANCES marksell®

BUILT TO SUIT LEVELLERS

Built to Suit Dock Levellers

> Advantages of the supply model of Built to Suit Dock Levellers

• The workmanship of the Built to Suit Dock Levellers project is dimensioned for an expectation of leasing out for a minimum of 10 years and this workmanship will absorb and allow for the growth of the lessee/user during this period.

• Great changes have taken place in the area of logistics in Brazil over the last ten years (palletisation, verticalisation, etc.), and in the next ten years the changes will tend to accelerate. As a result, the updating of equipment in order to cater for these changes, as well as the dispatch and receipt of merchandise, has become crucial for the competitiveness of the lessees.

• Projects that are carried out for the purpose of leasing upon completion, and where the expectation of the date of the start of the lease and the use of space have not been defined, may count on a number of advantages of the **BUILT TO SUIT DOCK LEVELLERS** product.

> Differentials for the user/lessee

• The user/lessee may acquire what is most modern relating to dock levellers, with new mechanisms, new activation systems and options which will best attend his requirements.

• The user/lessee will receive a free advisory service and can define the best investment for his business, opting between the manual/mechanical or hydroelectric models.

• The user/lessee can request a greater capacity of cargo from the equipment upon delivery. After all, it isn't always possible for the builder to foresee in the project the evolution in the ideal capacity of cargo/traffic of the dock levellers of their customers.

• They can depend on MKS Marksell, who for the last 29 years has provided a service in all Brazilian States with speed and efficiency.

• Payment of improvements and implementations in up to 12 instalments.

• Flexibility in the assembly and installation of the components;

• Standardisation of equipment offering more safety to the user.

• Obeying all work safety regulations (NR17).

• Special plans for preventive and corrective maintenance.

> Differentials in the MKS Marksell Dock Levellers

• Simple Construction Trenches - Even level (height of installation) of 700 mm for imbedding mechanical or hydroelectric equipment.

• Lower Transport Costs – Due to their lower height compared to other models in the market, they can be easily stacked, therefore optimising transport on a large scale.

• Trenches with no Unevenness – Parallel to the floor of the warehouse, they are simple and easily maintained and cleaned, different to the older models, and widely used as in the past with the counterweight systems.

• Simple Activation Systems – For the hydroelectric models.

• Lightweight and requiring Less Operational Effort – Compared to the mechanical models, and respecting international standards.

• Easy Maintenance – Compared to the older models used in the market that require constant adjustments and can be dangerous. The Marksell levellers permit a safe access and low maintenance.

• Excellency in Mechanical and Hydroelectric Equipment - With an emphasis on movement of cargo.

Built to Suit Dock Levellers

> More on Marksell

hydraulic oil MKS BLUE PREMIUM

THE PREMIUM OIL FOR YOUR MARKSELL EQUIPMENT.

SPARE PARTS COUNTER TECHNOLOGY THAT ENHANCES marksell

ORIGINAL SPARE PARTS WITH THE BEST PRICES IN THE MARKET.

EXPRESS 24 hours marksell MKS SERVICE

ONLY MARKSELL CAN PROVIDE A 24-HOUR MAINTENANCE SERVICE.

ADPLAT

ADVERTISE YOUR COMPANY. GET TO KNOW ADPLAT.

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